

## Message Text

UNCLASSIFIED

PAGE 01 BELGRA 03069 181518Z  
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W  
-----059309 181521Z /72

O R 181450Z APR 78  
FM AMEMBSSY BELGRADE  
TO USDOC WASHDC IMMEDIATE  
INFO SECSTATE WASHDC 6311  
AMEMBASSY ANKARA  
AMEMBASSY ATHENS  
AMCONSUL BARCELONA  
AMEMBASSY MADRID  
AMCONSUL MILAN  
AMEMBASSY ROME  
AMCONSUL ZAGREB

UNCLAS BELGRADE 3069

E.O. 11652: N/A  
TAGS: BTRA  
SUBJECT: PROPOSED OGA TRADE MISSION OIL EXPLORATION EQUIPMENT

REF: USDOC 5599

1. REFERENCE EVANS/LINDSTROM CONVERSATION APRIL 13, AND AFTER FURTHER CONSIDERATION HERE, EMBASSY/CONGEN ZAGREB ARE WILLING TO CO-HOST PROPOSED TRADE MISSION. HOWEVER, WE REQUEST USDOC BRING TO ATTENTION OF TEXAS INDUSTRIAL COMMISSION THE FOLLOWING CONSIDERATIONS:

A. THE YUGOSLAV UNIVERSE FOR OIL EXPLORATORY EQUIPMENT IS QUITE SMALL. IN ESSENCE, IT CONSISTS OF THREE FIRMS: NAFTAGAS-NOVI SAD; JUGOPETROL-KOTOR; AND INA-ZAGREB. U.S. FIRMS ARE ALREADY WELL ACQUAINTED WITH THESE FIRMS AND SUBSTANTIAL PURCHASES FROM THE U.S. HAVE ALREADY BEEN CONTRACTED FOR.  
B. AS A RESULT OF USDOC TECHNICAL SALES SEMINAR IN NOVEMBER 1977 (PARA 3 REFTTEL, YUGOSLAV FIRMS ARE ALREADY WELL ACQUAINTED WITH U.S. OFFSHORE DRILLING EQUIPMENT AND PROCESS CONTROL  
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 BELGRA 03069 181518Z

INSTRUMENTATION. TEXAS GROUP, THEREFORE, IS LIKELY TO GENERATE GREATEST INTEREST BY FOCUSING ON NEW TECHNOLOGY AND EQUIPMENT FOR LAND-BASED EXPLORATION AND EXTRACTION, IN ADDITION TO FOLLOWING UP ON OFFSHORE PROSPECTS.

C. GIVEN FORTHCOMING USYEC MEETING AND SHORT TIME FRAME FOR PREPARATIONS. WE WOULD BE VERY HARD-PRESSED IF VISIT WERE MADE IN JUNE. WE PREFER LOW-KEY MISSION TO VISIT IN OCTOBER 1978.

HAENVY SCHEDULE OF ALREADY PLANNED TRADE PROMOTION EVENTS PRECLUDES  
VISIT IN SEPTEMBER OR NOVEMBER.

2. PLEASE ADVISE WHETHER TEXAS GROUP, AFTER REVIEWING ABOVE  
CONSIDERATIONS, IS STILL INTERESTED IN VISIT AND, IF SO, WHETHER  
OCTOBER DATE IS ACCEPTABLE.  
EAGLEBURGER

UNCLASSIFIED

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 18 apr 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978BELGRA03069  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780165-1085  
**Format:** TEL  
**From:** BELGRADE  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1978/newtext/t19780447/aaaabnjw.tel  
**Line Count:** 69  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 393b88ac-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION EUR  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 29 mar 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** N/A  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2938512  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PROPOSED OGA TRADE MISSION OIL EXPLORATION EQUIPMENT  
**TAGS:** BTRA  
**To:** COM STATE  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/393b88ac-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014